



Company:

Trafigura is one of the largest independent companies trading commodities today. We handle every element involved in the sourcing of crude oil, petroleum products, metals, metal ores and concentrates for industrial consumers.

Our 1,900 people operate in 44 countries to give us the local knowledge to anticipate and respond to variations in global supply and demand.

Job Title: **Entry Level Junior Metals Trader (Lucerne – Stamford)**

Main purpose of Job:

In the first instance and as a part of the on-the-job training programme a successful candidate will join an existing Operations or Deals Desk department in the Lucerne office. Once a sound grasp of the business is attained, the ultimate goal shall be to join a trading desk in one of our commodities. The time spent during this period will vary from candidate but will tend to be typically around 1 to 1.5 years. The initial exposure shall be to the respective Head of Department, either Operations or Deals Desk with an increasing exposure to the Traders culminating in a move to the trading desk, based in Stamford.

Key Responsibilities:

- Initially to undertake a full training programme in the physical metals trading business covering:
 - Physical market characteristics and product knowledge
 - Hedging
 - Shipping logistics
 - Financing
 - Operations
- Monitor physical and derivative positions
- Develop customer relationships
- Support trading activities of Senior Trader

Key Relationships:

- Traders
- Operations department
- Deals Desk department
- Trade Finance department
- Customers on operational level

Reporting Structure:

- Reporting directly to Head of Operations and Senior Trader



Experience/Knowledge/Skills:

- Graduates educated to minimum degree level 2:1 (or equivalent) in Mathematics / Statistics / Economics are preferred but not essential; candidates with a background in humanities and/or other courses who demonstrate a rounded personality and a flair for trading will also be considered. 6 to 24 months relevant work experience on either the physical or the derivatives side of the business would be advantageous.
- Fluent English essential as daily contact with traders and internal departments is conducted in English, any other language will be an advantage, Spanish and Mandarin are particularly welcome
- Strong communication/influencing skills and numeral literacy are very important
- Ambitious, dynamic and enthusiastic personality who seeks to understand the complexity of the business
- Forward thinking with a natural aptitude for implementing innovative processes
- Ability to work in an independent, proactive manner and motivated to succeed in a high speed environment
- Proficient in Microsoft Office and flair for IT systems